



Representative Legal Matters

Gerrit Jan Kleute

- Representing PT Bank Rakyat Indonesia (Persero) Tbk in the strategic partnership in PT Asuransi BRI Life, a life insurance company, under an auction process. The selected bidder will subscribe for new shares in PT Asuransi BRI Life. As part of the transaction, PT Asuransi BRI Life will enter into a strategic distribution agreement with PT Bank Rakyat Indonesia (Persero) Tbk.
- Acted as deal counsel for a multinational technology conglomerate holding company in its minority investment in Series A fundraising in Ajaib, an Indonesian online investment app.
- Acted as deal counsel for a multinational technology conglomerate holding company in its minority investment in Series D fundraising in Stockbit/Bibit, an Indonesian robo-advisor app.
- assisted a multinational technology conglomerate holding company with the purchase of ~5% secondary shares in Achilles Systems Pte. Ltd. (OnlinePajak) from Alpha JWC, Primedge Technology Holdings Pte. Ltd. and Muhamad Chatib Basri.
- Advising Indonesian Insurtech company PasarPolis on USD 54 million series B funding
- Acted as the lead counsel for PT Astra Digital Internasional, a subsidiary of PT Astra International Tbk (Astra), on its investment in Indonesia's largest healthtech platform Halodoc.
- Advising Grab on its strategic investment in LinkAja, a leading Indonesian e-payment company, via a competitive bid process.
- Advising Vale Canada and PT Vale Indonesia (PTVI) on the proposed sale and purchase of shares in PTVI to PT Indonesian Asahan Aluminium (Persero) (Inalum), a state-owned enterprise holding company focused on mining, in order to fulfil PTVI's divestment requirement as mandated under its Contract of Work.
- Assisting Zurich Insurance Group AG in their acquisition of an 80% stake in Indonesian insurer Asuransi Adira Dinamika from PT Bank Danamon Indonesia Tbk. The transaction includes long-term distribution agreements

with Bank Danamon, and separately with Adira Finance; which primarily provides consumer financing for motorcycles and cars in Indonesia.

- Advising LafargeHolcim on the disposal of its 80.6 percent interest in Holcim Indonesia to Semen Indonesia, for an enterprise value of USD 1.75 billion on a 100 percent basis.
- Advising De Heus Animal Nutrition B.V. on the acquisition of the entire issued share capital of a company which operates the business of manufacturing shrimp feed, fish feed (floating and sinking) and poultry feed (broiler and layer), concentrates and other compound feed and animal feed nutrition products.
- Representing an investor in the acquisition of shares in one of the largest multisector online-to-offline loyalty, payments and financial technology platform in Indonesia.
- Advising Summit Auto Seats Industry Co., Ltd. in entering into a joint-venture agreement with Seoyon E-Hwa Co., Ltd. and PT Frina Lestari Nusantara for the manufacturing of automotive spare parts and accessories.

He had also handled the following matters prior to joining member office of Baker & McKenzie International:

Corporate/Commercial, Mergers and Acquisitions

- Advising a Thai investor on its acquisition of a consumer finance company.
- Advising an Indonesian conglomerate on a sale of a stake in a producer of crumb rubber in Indonesia to a foreign investor.
- Advising the shareholders of Indonesian logistics services provider, PT Puninar Saranaraya (Puninar Logistics), on the formation of a joint venture with KLN Singapore, a wholly owned subsidiary of Kerry Logistics Network.
- Advising PT Atri Pasifik (a JV between Mitsubishi Corp and Sigmantara Alfindo) on its JV agreement with Ichitan, Thailand's largest green tea maker.
- Advising Dana on its joint venture with an Indonesian partner in the automotive sector.
- Advising a global pharmaceutical company on the sale of a production facility in The Netherlands.
- Advising a listed shipping company on a joint venture with a Chinese strategic investor.

- Royal DSM N.V. on the formation of a 50/50 global joint venture with China based Sinochem Group.
- 3i on its acquisition of Dockwise, the reversed take over by Dockwise of Sealift Ltd, a private placement and subsequent listing of Dockwise.

Private Equity

- Advising Northstar on its investment into PT Raja Kamar International, a travel organizer and online bedbank agency group of companies operating out of Indonesia and Singapore.
- Advising Navis on a merger of its portfolio asset, the Celebrity Fitness chain of fitness gyms, with Fitness First.
- Carlyle on the creation of a 50/50 joint venture with Vitol to create a major new energy midstream group across North-West Europe.
- Advising the majority shareholders of Refresco, being an Icelandic consortium of investors led by Stodir, in connection with an investment in a minority share by 3i.
- Advising PGGM, the leading Dutch pension fund administrator and asset manager and ADM Capital, a prominent private equity investor in Asia and Eastern Europe on the restructuring and investment of US\$140 million in Universal Hospitals Group of Turkey.
- Advising a private equity house on the acquisition of a large eastern European cable operator.

IT/C

- Advising a global FinTech corporation on its investment into an online payment business in Indonesia.
- Advising Sony Pictures Television (SPT) on increasing and later divesting its equity investment in an independent Dutch production company.

Plantations

- Advising Triputra Agro Persada on its issuance of shares to Northstar and GIC.

Energy, Mining & Infrastructure

- Advising an energy company on the sale of a portfolio of oil and gas assets.
- Advising a Thailand-based energy company on its proposed acquisition of a portfolio of energy assets in Indonesia through an auction process.

- Advising an Indonesian conglomerate on its divestment of a minority stake in its power plant business.
- Advising Nebras Power on its acquisition from Engie of 35.5% in PT Paiton Energy, as well as on the acquisition of a stake in the Operations & Maintenance company that runs Paiton.
- Advising an international energy company on its bid to acquire an interest in Murphy Oil's Malaysian offshore oil and gas assets.
- Advising Investors in a green mobility project in Indonesia and Thailand.
- Advising a consortium on the bid for the development of a large scale container terminal in Jakarta in joint venture with the Indonesian SoE responsible for port development.
- Advising AES on the divestment of its gas-fired, combined cycle gas turbine generation power plant located in Spain.
- Advising a joint venture for the construction and operation of a terminal in Russia.
- PGGM on the purchase from GDF of a 33% stake in Northern Offshore Gas Pipeline System for the transport and treatment of North Sea gas.